



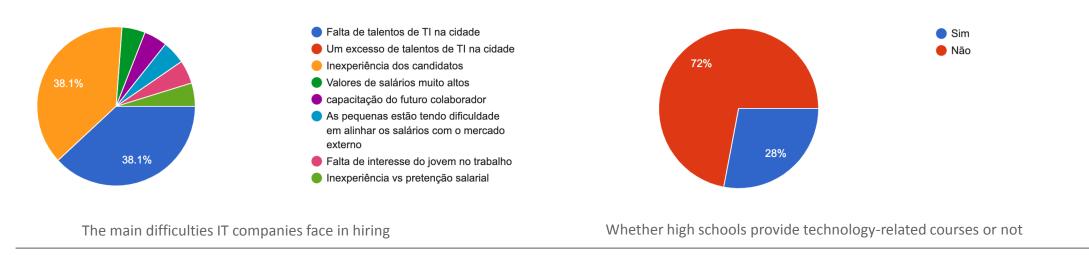
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O1 Improving and increasing educational opportunities

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The demand for IT talents, especially for senior developers, far exceeds the supply of graduates from higher education



- ➤ Despite the growing pool of highly educated ICT professionals, all the IT companies in the interviews mentioned difficulties in filling vacancies when recruiting personnel for jobs requiring ICT specialist skills
- Most of the demands is for senior developers
- In addition to problems existing in higher education, providing digital skill courses in secondary education is also an important area of attention

Recommendations: increasing supply through training and internship programs

Government Certification	Government sponsorship
>Existing programs: Empregatech - Government media marketing + quality	>Examples in Florianopolis and Salvador
guarantee	Florianopolis: The Capacitation for All provides
>Examples in other countries:	150 free training courses
- income sharing agreement	
	Salvador: Salvador.tech provides courses and job
Other types of programs	vacancies online

>Startup incubators

<u>Huduma Whitebox</u> in Kenya is a portal launched by the Ministry of ICT. It provides opportunities to promote talent by enabling Kenyans to pitch their products and get an opportunity to sell their innovative ideas >Internship programs

<u>The President Digital Talent Program</u> in Kenya provides 10-month internships and private sector partners provide 2-month internships



Como funciona



Diga-nos quem é você

Estágio 1

Crie uma conta, diga-nos quem são e envie detalhes da sua inovação e/ou produto/solução.



Desenvolvimento e Crescimento

Estágio 3

Inovações viáveis serão consideradas para suporte adicional a ser desenvolvido em produto, serviço.

Avaliação

Estágio 2

Sua inovação será avaliada para determinar sua viabilidade e o suporte necessário Será dada prioridade aos produtos que se concentram na Agenda BIG 4.



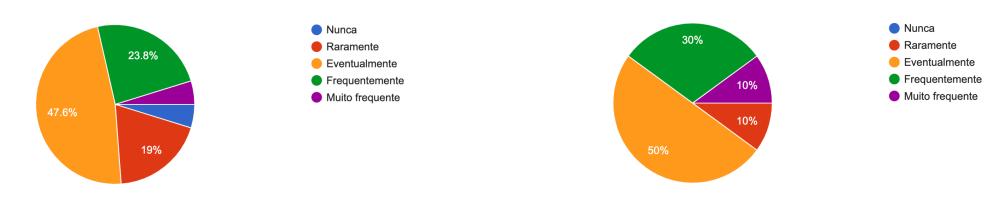
Escala e Transformação

Estágio 4

Trabalhe com a equipe e parceiros da Huduma Whitebox para distribuir produtos ou serviços aprovados guiados pela lei de compras governamentais.



Currently there are significant gaps in the collaborations among different actors in the technology ecosystem

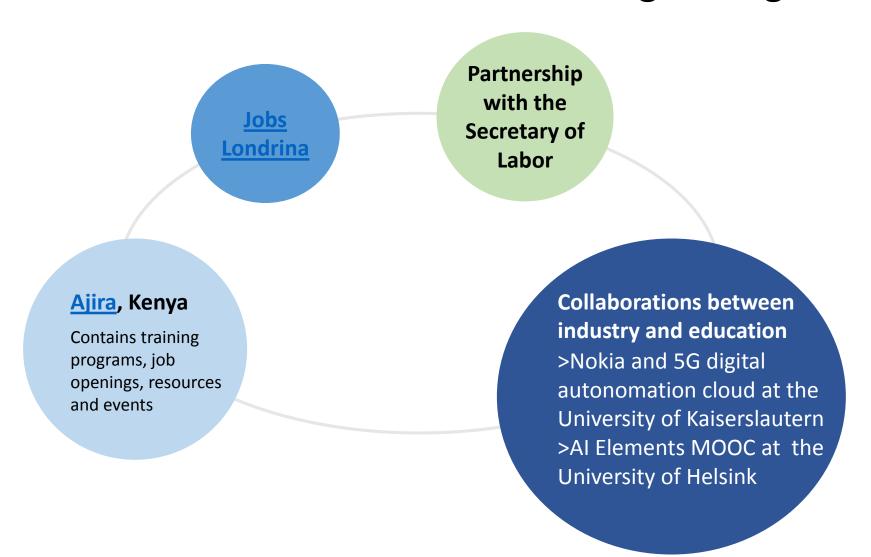


Students are not sufficiently prepared and trained in digital skills

Universities curricula are not aligned with industry needs

- > One of the challenges lies in the lack of career service and support for the student When going to the campus to give an info session, the representative of one of the largest companies said only two to three people in the room had heard of the company before
- ➤ Another challenge identified by the industry leaders in the survey concerns the extent at which university curricula align with industry needs in terms of topics and skills

Recommendations: A database should be created to increase the communication and information sharing among the actors





O Programa Digital Ajira é uma iniciativa governamental conduzida pelo Ministério de TIC, Inovações e Assuntos Juvenis para capacitar mais de um milhão de jovens a acessar oportunidades de emprego digital.

Sobre AJIRA

O Futuro Funciona Online

O programa procura posicionar o Quênia como um destino de trabalho de escolha para empresas multinacionais, bem como incentivar empresas locais e o setor público a criar trabalho digital. Os projetos de digitalização do governo já criam muitos microtrabalhos viáveis que podem ser concluídos por trabalhadores digitais.

O acesso ao trabalho digital criará riqueza e fará crescer a classe média em todo o país. Uma classe média maior significa mais oportunidades para as empresas e crescimento direto do PIB.

Os principais objetivos são aumentar o perfil do trabalho digital; Promover uma abordagem de mentoria e aprendizagem colaborativa para encontrar trabalho digital; Fornecer aos quenianos acesso ao trabalho digital e, finalmente, promover o Quênia como um destino para trabalhadores online.

JOBS LONDRINA



ANUNCIE SUA VAGA GRÁTIS >



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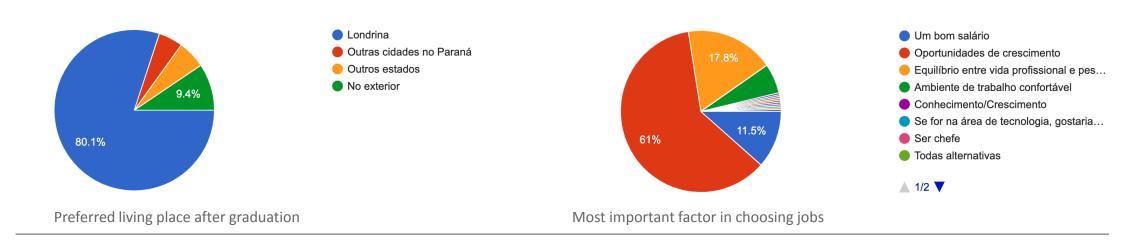
Students and employees indicate interests of working abroad in the future



>A sentiment shared by both employees and students is the desire for high paying jobs abroad; the problem is the most severe with recruiting senior engineers

>One major cause of this brain drain might be salaries

However, the survey results also show opportunities for Londrina to act upon



- >However, there are opportunities for Londrina to solve the brain drain issue and keep the best talents
- >The majority of participants chose Londrina as the preferred location for work
- >Growth opportunities, a great working environment, work-life balance, and employee benefits can all be the factors that companies can leverage to keep senior developers in the firms

Recommendations: Both the government and the private sector can take actions to increase the attractiveness of Londrina

Public sector actions

>Offering financial incentives

- <u>Topeka</u> in Kansas, U.S.
- Reimburses individuals with job offers in Topeka up to \$15,000 for prospective home buyers and \$10,000 for renters signing a oneyear lease

>Developing a city brand

- Copenhagen in Denmark
- Copenhagen Challenge: Created a unique competition to reach the IT talents of the world

Private sector actions

- >Building organizational identity that connects its employees
- >Supporting the career advancement of their employees
- >Providing further training to employees
- >Holding activities and events that foster team spirit and company culture



